

MINUTES OF PRE-BID MEETING/ADDENDUM # 01
OPERATION, MANAGEMENT & MAINTENANCE (OM&M) OF 4x PACKAGES OF POLICE
FINE COLLECTION UNITS ON MOTOWAY (M-2) FOR THE PERIOD ENDING 30.06.2024

A pre-bid meeting for subject procurement was held on 14-06-2023 in Auditorium NHA, HQ. Tender Opening & Evaluation Committee and interested applicants attended the meeting. Detailed deliberations were made during the meeting. Following are the questions raised by the prospective bidders and replies by the department:

Questions by Participants	NHA Reply
<p>M/s Fast Lane & Co. M/s Progressive Multi Engineers (Pvt) Ltd M/s WSKB Operator (Pvt) Ltd M/s S.S.S Corporation M/s Nawaz Construction Company (Pvt) Ltd</p> <p>1. Extend the Bid Submission date for One to Two Weeks as RFP was uploaded on NHA website on 12.06.2023 late night, how it is possible to read thoroughly RFP and arrange site visit for discussion/query in pre bid meeting date on 14.06.2023 1100 hrs</p> <p>2. There is hardly any time to read RFP thoroughly. It may be noted that 48 hours and required to upload E-Bidding as it takes time for creating ID and certification. Moreover, it's quite difficult to forward e-bidding being complicated demanding some training session by NHA for company's Staff.</p> <p>3. As per current criteria Sr. No 4, 40 numbers were allotted to relevant experience which will got any operator/contractor on 10 years services (4 x 10 years). Therefore 40 numbers may kindly be revised with 5 years like General Experience or as per previous criteria. Further, regarding black dot if a black dot was issued a JV/firms kindly may not consider black with single firm, both are separate entities.</p> <p>4. As per current Criteria General Experience may kindly be considered as per relevant experience upto 3.06.2023 instead of 03.06.2021.</p> <p>5. Performance security 10 million may be reduced with 2 or 3 million due to very huge investment.</p> <p>6. Performance security three years back was one million only for all PFC contracts. It must be decreased to two million. It is further added that to minimize the risk of default check and balance for timely deposit in NHA account may please be increased. As per PPRA rules maximum performance security is 5 to 10 percent of the project value. Ten million is clear violation of PPRA rules.</p>	<p>1. Agreed. Bid submission will now be received on 20.06.2023. Corrigendum issued accordingly.</p> <p>2. As per 1 above. Demo videos regarding e-bidding already available on NHA's website.</p> <p>3. Provision of RFP will be followed.</p> <p>4. Agreed. General Experience will be considered upto 30.06.2023. (Annex)</p> <p>5. Not Agreed. In the instant case the amount of fine varies beat to beat. Therefore, 10 million is fixed accordingly.</p> <p>6. As above.</p>

<p>7. Every contractor shall be awarded to at least two packages instead of one package.</p>	<p>7. Not Agreed.</p>
<p>8. Relevant and General OM&M experience should be minimize to five year for pre-qualification of professional contractor.</p>	<p>8. Not Agreed.</p>
<p>9. In RFP vehicle models are 2021 year, may kindly be allowed for 2016 models vehicle.</p>	<p>9. Not Agreed.</p>
<p>10. The RFP specify that minimum salary as per labor laws is to be followed. The minimum Salary as per labor laws is to be followed. The minimum salary provided by NHA is indicated as Rs. 25,000 which has increased to Rs. 32,000 as per recent Federal Budget. It is requested to update the salary accordingly.</p>	<p>10. Agreed. Bidders are advised to quote as per prevailing labour law.</p>

REVISED CRITERIA AS UNDER:-

Sr. No.	Description	Requirement	Max Marks
1	PEC Registration (Valid PEC Certificate) In case of JV, both the bidders must be registered in PEC Operator Category and lead partner must be O-5 or above.	O-A, O-B, O-1 10 Marks O-2 to O-3 08 Marks O-4 to O-5 06 Marks	10
2	Audited Reports (including Financial Statements) having average net worth overlast 03 years (2019-20, 2020-21 & 2021-22) duly audited and attested by a Chartered Accountant Firm and signed by the operator.	>100 Million 20 Marks 61-100 million 15 Marks Upto 60 million 10 Marks	20
3	Average Annual Turn-Over along with certified Bank Statements over last 03 years (2019-20, 2020-21 & 2021-22) duly audited and attested by a Chartered Accountant Firm and signed by the operator.	>150 million 10 Marks 101 - 150 million 07 Marks Upto 100 million 05 Marks	10
4	Relevant Experience for OM&M of Police Fine Contracts during last 10 years (Maximum -40 Marks) up to 30.06.2023. Detail of contract along with commencement order and completion certificate will be required. Negative Marking: In case the bidder and /or JV (any partner) has been assigned black dots by NHA in any OM&M contracts during the last 5 years upto 30.06.2023 then 01 No. Negative Marking per black dot will be assigned to each bidder whether participated as individual and / or JV (any partner) or with any third person will be applied.	04 Marks per year	40
	General Experience in Operational Services during last 05 years upto 30.06.2023 (Maximum - 10 Marks).	02 Marks per year	10
5	Company Structure	Company 10 Marks Sole Proprietor/Firm 07 Marks	10
6	An undertaking on judicial stamp paper to be furnished confirming the detail of OM&M litigation/dispute cases with NHA and also mentioning non-performance of the contracts (if any)	i. Negative Marks upto two Court Case. ii. Negative Marks More Than two Court Cases.	-05 -10
Total Marks			100
Minimum qualifying marks			60

